

# RUSSIA

# AUTOMOTIVE

# SUPPLIER

## DELEGATION

April 11 to 17, 2010



# RUSSIA AUTOMOTIVE SUPPLIER DELEGATION April 11 to 17, 2010

FORUM RUSSLAND will lead a business delegation of automotive suppliers to Russia.

- St. Petersburg** The first stage of the journey is St. Petersburg where factory visits and meetings with the management and the purchasing teams of **Ford** and **General Motors** are scheduled.
- Samara/Togliatti** From St. Petersburg the group continues to Samara and the neighbouring town Togliatti, where a factory visit and meetings with market leader **Avtovaz** and its Joint Venture partner **Renault** is organised as well as an informational meeting with the management of Delphi.
- Moscow** The following destination is Moscow, where a workshop with representatives of **Bosch**, **GAZ Group**, **NAPAK** (National Association of Automotive Components Manufacturers), **PricewaterhouseCoopers**, **United Automotive Technologies**, **Volkswagen** is scheduled. A factory visit at Renault Avtoframos followed by a meeting with the purchasing team will complete the program in Moscow.
- Naberezhnye Chelny** The last stage of the journey is Naberezhnye Chelny. Here the group will visit the plants of the market leader in heavy duty vehicles **Kamaz** and the Joint Venture partner of Fiat and Isuzu in Russia, **Sollers**. The visit of **Alabuga Special Economic Zone** (automotive cluster) will complete the program in Naberezhnye Chelny.
- Plant visits** During plant visits of OEMs, participants will meet key contacts in the purchasing department. For the meetings with suppliers, sharing of best practice and experience will be the focus.
- Early registration** The number of participants is limited. Considering the high interest for this program, early registration is recommended.

# PROGRAM

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**SUNDAY** April 11, 2010

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**Arrival in St. Petersburg**

Introduction of participants and program  
City Tour

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**MONDAY** April 12, 2010

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**Workshop**

With representatives from **Ford** and **General Motors** purchasing as well as Russian suppliers and the government of St. Petersburg

**Visit to General Motors**

Plant visit and meeting with management and purchasing team

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**TUESDAY** April 13, 2010

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Flight to Samara

**Visit to Delphi**

Plant visit and meeting with management – progress report

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**WEDNESDAY** April 14, 2010

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Transfer to Togliatti

**Visit to Avtovaz**

Plant visit and meeting with purchasing team of Avtovaz and its Joint Venture partner Renault

Flight to Moscow

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**THURSDAY** April 15, 2010

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**Workshop**

With representatives of **Bosch**, **GAZ Group**, **NAPAK** (National Association of Automotive Components Manufacturers), **PricewaterhouseCoopers**, **United Automotive Technologies (UAT)**, **Volkswagen**  
Presentations, Questions and Answers, individual meetings

**Visit to Renault Avtoframos**

Plant visit and meeting with purchasing team

Flight to Naberezhnye Chelny

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**FRIDAY** April 16, 2010

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**Visit to Kamaz**

Plant visit and meeting with purchasing team

**Visit to Alabuga Special Economic Zone**

**Visit to Sollers (partner of Fiat and Isuzu in Russia)**

Plant visit and meeting with management and purchasing team

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**SATURDAY** April 17, 2010

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Flight to Moscow

**Return flight**

Program subject to change by the organiser

The supplier delegation intends to

- help the participants start networking with the management as well as the departments of purchasing of local OEMs and suppliers
- create transparency on the market
- support the exchange of experiences with local companies
- help prepare expatriates for their tasks in Russia
- provide contact with representatives of the local industry as well as economic developers

# RUSSIA AUTOMOTIVE SUPPLIER DELEGATION

**Conditions** Participation fee is 5900.00 EUR plus VAT.  
(Please notice that the hotel prices in Russia rank among the highest world-wide)

This price includes the following:

- Master program with presentations and contact meetings
- 6 nights accommodation at 4 and 5-Star-Hotels as well as meals during the journey
- Transfer to and from airports, hotels and event locations
- Invitation for visa
- Visa application (please note: upon departure in Russia, passport has to be valid for at least another 3 months) – only for German participants
- Travel health insurance
- Information material

**Flight costs and Booking** Flight costs as well as personal expenditures are to be borne by participants. If you are interested, please contact our travel agent at IFT GmbH Hamburg, Mr. Fred G. Wilke, Phone +49. 40. 476088, [ift-hamburg@t-online.de](mailto:ift-hamburg@t-online.de)

**Travel Data** April 11, 2010 Munich – St.Petersburg  
April 17, 2010 Moscow – Munich

You will receive information on national Russia flight connections after registration. Usually, flight schedules change until date of delegation.

**Registration** Fax +49. 221. 3109162

You will receive an invoice with the participation amount. The receipt of payment has to be realized before April 8, 2010. Program is subject to change by the organiser. Registration is possible until the beginning of the program with a valid visa. With registrations until February 5, 2010, FORUM RUSSLAND can guarantee the hotel and flight reservations. Cancellation after February 5, 2010 is chargeable by 40%, cancellation after February 25, 2010 by 60% of the complete participation fee. A substitute delegate can be designated at any time.

- Yes, I will participate under the above mentioned conditions at the delegation.**
- Requesting visa by FORUM RUSSLAND

Last Name, First Name	
Company	
Department	
Position/Function	
Street	
Postal Code, City, Country	
Phone, Fax	
Email	

**Please register by Fax** +49. 221. 3109162

# RUSSIA AUTOMOTIVE SUPPLIER DELEGATION

April 11 to 17, 2010

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## **Remarks of participants of past Automotive Supplier Delegations**

"...my expectations were fulfilled. I am also very satisfied with the overall trip organisation and I have no negative comments."

Alexandr Urban, Project Manager, KAUTEX Textron

"The organisation as well as the content made this journey absolutely worth for us."

René Pöllibauer, Director Quality Management European and Asian Operations, MAGNA Donnelly Mirrors Europe

"The journey was very informative. My compliments for the outstanding organisation."

Josef Steffke, General Manager Automotive Systems, KATHREIN-WERKE KG

"My thanks for all the hard work and effort that went into making the visit a great success. I will keep in contact."

Christopher Sanders, Head of Corporate Planning, Subsidiary Coordination, Leopold Kostal GmbH & Co. KG